

EXHIBIT A

9163848802 2018-09-15 20-15-44 8171-001

1 **Call Date:** 2018-09-15

2 **Call Duration:** 3:10

3 **Call Begin:** 20:15:44

4 **Participants**

5 RICK SINGER

6 MARCI PALATELLA

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8

9 SINGER: Marci.

10 PALATELLA: Hey can you hear me?

11 SINGER: Yeah.

12 PALATELLA: Are you having dinner?

13 SINGER: Nope.

14 PALATELLA: Ok. How are you?

15 SINGER: Everyday's a holiday when I am talking to

16 you.

17 PALATELLA: Oh yeah, ok [laughter]. I just want you to

18 know. Two things, when I asked Gino, I said,

19 "how much do you love it there on a scale of

20 one to ten?" He's like, "oh mom at like nine

21 five to nine seven".

22 SINGER: [Laughter]

23 PALATELLA: [UI] beyond.

24 SINGER: Good.

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1 PALATELLA: Yeah so I have to tell you for two years I
2 have been telling our neighbors who are
3 actually very close friends of ours--

4 SINGER: Hold on one quick second, one quick second.

5 PALATELLA: Go ahead.

6 (Call minimized)

7 PALATELLA: I've been telling, you know I don't say much
8 to anybody unless I think they'd be a good
9 candidate and so I've been telling her about
10 you... well, about [UI] but she's definitely
11 really overbearing. So about six weeks ago I
12 said look, 'cause she's been going to
13 the neighbor here. I said, "you need to get
14 away from the neighbor, you need to hire in
15 person," blah blah blah. So, finally she saw
16 her daughter's essay and realized, she called
17 me, she's like, "Ok, I'm in, I blew it," and
18 I said "I am gonna give you the name but
19 before I do I need to tell you, you need to
20 let him work with her by himself. This can't
21 be about you. She needs to have a
22 relationship with him, blah blah blah. So,
23 and so she wants she's pressing me for what
24 it costs. I said "ok,--

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1 SINGER: Right.

2 PALATELLA: --"I'm gonna tell you the truth about
3 everything and you can't tell anyone".

4 SINGER: Right.

5 PALATELLA: I told-- I didn't tell her even everything.

6 SINGER: Right.

7 PALATELLA: She was screaming in the phone to me, "that
8 is the biggest bunch of bullshit I've ever
9 heard in my life. Who the fuck did, what,
10 screaming, Doug would never...". I said,
11 "Stop." "Nobody else does this." I said,
12 "liar, liars. You know they're not telling
13 you the truth". So she just came over and
14 said to me, "you were totally wrong.

15 SINGER: [Laughter]

16 PALATELLA: [Laughter] Ok. Absolutely, I said, "I gotta..."
17 She said to me, "Absolutely not. We had a
18 conference call with him and and it is
19 extremely expensive but Doug is willing to
20 pay the eight thousand dollars." I'm like
21 here is my jaw dropped I'm like ok. You
22 you know way more than I do. [Laughter] I'm
23 like, I tried so hard. I mean I-- I'm if I am
24 gonna tell somebody about you, I'm

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1 SINGER: [OV] Uh hm.

2 PALATELLA: it's gonna be very few people and I will

3 preface it with I'll

4 I'll hand you the right people. I am like oh

5 my God, I don't think Rick...

6 SINGER: I did not, we did not, we didn't go into any

7 of that because the mom--first of all, I

8 first get there and we start doing her

9 application which was all done wrong and I

10 start going through this thing and she's

11 telling me, you know, "we gotta have National

12 Charity League". I said, "you're not having

13 National Charity League. It's for a bunch of

14 rich spoiled little girls and moms".

15 PALATELLA: Totally.

16 SINGER: And the daughter, Maddie, gets it, she's

17 like, "mom, you don't get it. We're still

18 gonna put it on, but we're gonna take the

19 activities and make them each individual and

20 not use NCL as our, as as as our

21 framework". She gets it.

22 PALATELLA: [OV] She's a great kid.

23 SINGER: And her mom, yeah and her mom's getting

24 pissed.

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1 PALATELLA: Oh yeah.

2 SINGER: I could see her getting pissed the whole
3 time. Right.

4 PALATELLA: [Laughter] I think she would be a fit with
5 you by the way.

6 SINGER: Right. I said, "listen, you gotta back off,
7 you don't know anything. So back off, Maddie
8 and I got it. If you want to sit here and
9 listen the whole time. So by the time we are
10 done after an hour and half, she's like, "I
11 get it, it's yours. Just take it over". I'm
12 like no shit Shakespeare.

13 PALATELLA: Exactly. She she she's telling me how she
14 was, I know him so well now, I know
15 everything. I said, "Oh Gosh it's so great
16 you've had so many meetings". And then it
17 turns out she's met you once. I said, "and
18 now, and now you need to leave the God damn
19 room ok".

20 SINGER: Yes.

21 PALATELLA: You know, it's-- I can't, uhh I know and I
22 said to her it's gonna be his show and not
23 you. This was uh six weeks ago I was at the
24 Houston airport, she was screaming so loud I

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1 had to take it off speaker phone [laughter].
2 SINGER: [Laughter]
3 PALATELLA: She said to me, that is the biggest, and
4 you know she is a devout Mormon follower, but
5 she is saying that's the biggest fucking
6 bunch of bullshit I've ever heard in my life.
7 I mean crazy, went ballistic.
8 SINGER: I love it.
9 PALATELLA: No one would ever do that and I know tons
10 of people who work with him. And I said no
11 you don't and if you do they're lying ok.
12 SINGER: That's right [laughter].
13 PALATELLA: Everyone lies. One of my very best friends
14 the Wilsons, are uh with Johnny are ...
15 SINGER: Yeah I just talked to, I just talked to um
16 them this morning.
17 PALATELLA: They're, they're, and and I know I knew you
18 were gonna work with the girls cause she told
19 me. She's they, I said she's one of my best
20 friends and when I said to her, "come on,
21 what does it really cost? I said I can't
22 figure this out there is no way it's seven
23 thousand dollars, she said to me, "you should
24 talk to John I don't really know". Later I am

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1 like oh, bullshit. You know nobody, no
2 and I, so, so and Leslie's what, I mean,
3 Leslie and I share a lot. So I said nobody's
4 gonna tell you. I am trying to be your friend
5 and be honest. She was screaming her head
6 off, "who the hell does he think he is?".
7 This is six weeks ago, ok?
8 SINGER: Right. [laughter]
9 PALATELLA: I said, she goes that's ridiculous we
10 probably wouldn't even work with him then. I
11 said and he won't miss you, there is a line
12 out the door, ok.
13 SINGER: That's right [laughter].
14 PALATELLA: I am trying to be your friend here.
15 [laughter] [UI] I'm telling you, this would
16 have been like we should roast you at
17 your 50th birthday or something. It was like
18 oh my God I, I I swear if I played this every
19 one of the people who knew you well would
20 have been on the floor.
21 SINGER: Oh totally.
22 PALATELLA: Oh my God, I'm like I am telling you what
23 no one else is gonna tell you and you don't
24 wanna believe me. No way I talked to her

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1 boyfriend's parents. Oh good ok, I am sure
2 they confided everything in you.
3 SINGER: [OV]
4 PALATELLA: So anyway and she--
5 SINGER: Let-Let me, let me grab this call with this
6 young man. This is the kid who hasn't even
7 applied anywhere and he's a senior -,
8
9 PALATELLA: [OV] Go, go, go.
10 SINGER: -and he hasn't even done- See you, ok, bye
11 bye.
12
13 End of Audio File